RECRUIT, CO. LTD. TO SELL INTERNATIONAL SECURITY SETTLEMENT SYSTEM

INVESTMENT IN UK COMPANY

Recruit Co. Ltd. is to start operating an international securities settlement service which will link investors, securities firms and banks. Recruit is to invest in FITEL Ltd. which operates an international settlement network, and has aquired an exclusive license to sell this system in Japan and to overseas Japanese firms.

Given the rapid internationalization of stock trading, Recruit aims to enter the international telecommunications market through these settlement services.

The EQUINET System, invented by FITEL, links financial institutions through FITEL's host computer, and processes data relating to international securities trades. For example, if a Japanese investor buys or sells American stocks, EQUINET can link together and process trade and settlement data between the investor, the securities company in Japan, the stock broker in the U.S., and the banks of the Japanese and U.S. brokers, all of whom are involved in the trade.

Recruit is to acquire 12% of FITEL's $27 million* capital and have the exclusive right to sell EQUINET to securities firms and investors in Japan and to Japanese firms overseas.

Recruit will move the operation of those services to its wholly owned subsidiary, Recruit International VAN Co. Ltd. headquartered in Tokyo, (President Mr. Hamano), founded last September, and will shortly start sales and maintenance of the system.

FITEL was founded in 1985 to provide international trade settlement systems. EQUINET is being used by nearly thirty companies, including Salomon Brothers and Merrill Lynch, and processing nearly 10% of international securities trades. FITEL linked up with Recruit because they believe that the importance of the Tokyo markets in international trading will increase.

Recruit aims to get 20 companies as EQUINET users in the first year, and 100 by the end of the second year. Recruit is planning to apply for an International VAN License and provide telecommunications for the system.

* Corrected

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